

**DHARAMPAL PREMCHAND LTD., All**  
A-34/35 SECTOR-60

**Sales Production Plan v/s Actual received from 01/01/2020 to 31/01/2020**

**Date: 13/02/2020**

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Description	Net Wtg.	MRP	1st Week ( 1 - 7 )			2nd Week ( 8 - 14 )			3rd Week ( 15 - 21 )			4th Week ( 22 - End Mth)			MTD ( Jan - 2020 )				
			Quantity			Quantity			Quantity			Quantity			Quantity				
			Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)		
<b>01 TOBACCO</b>																			
<b>Chewing Tobacco</b>																			
BABA 54 (Flavoured) 50g Tin	50	200	0	4680	0 %	0	0	0 %	3542	870	24.56 %	886	0	0 %	4428	5550	125.34 %		
BABA 54 (Flavoured) 220g Tin	220	800	0	1620	0 %	3778	3834	101.48 %	420	1350	321.43 %	1049	0	0 %	5247	6804	129.67 %		
BABA Paper Pack 54 (Deluxe) 40g Pouch	40	180	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %		
Baba Composite Can 90 Flavoured 50 g	50	300	0	0	0 %	0	1500	0 %	278	0	0 %	69	0	0 %	347	1500	432.28 %		
BABA 90 (Flavoured) 210g Tin	210	1130	0	0	0 %	0	460	0 %	200	0	0 %	50	0	0 %	250	460	184 %		
BABA 120 (Premium) 25g Composite Can	25	225	0	17800	0 %	0	7000	0 %	28023	13000	46.39 %	7006	0	0 %	35029	37800	107.91 %		
Baba Composite Can 120 Premium 200 g	200	1670	5661	0	0 %	5984	10422	174.16 %	1294	5940	459.04 %	3235	0	0 %	16174	16362	101.16 %		
Baba 120 Premium Combo Pack(58 P x 0.45g+1 P 5g)	31.1	524	0	0	0 %	0	175360	0 %	0	24832	0 %	0	0	0 %	0	200192	0 %		
BABA 120 (Premium) 10g Tin	10	110	0	56400	0 %	98906	85200	86.14 %	10990	0	0 %	27474	16800	61.15 %	137370	158400	115.31 %		
BABA 120 (Premium) 50g Tin	50	450	0	67400	0 %	0	25000	0 %	70582	43200	61.21 %	17645	36800	208.56 %	88227	172400	195.41 %		
BABA 120 (Premium) 500g Tin	500	3950	0	0	0 %	3734	5208	139.48 %	415	0	0 %	1037	0	0 %	5186	5208	100.42 %		
BABA PAPER PACK 120 (Premium) 5g Pouch	5	60	0	0	0 %	0	196000	0 %	44630	55312	123.93 %	11158	57480	515.15 %	55788	308792	553.51 %		
Paper Pack Al. coated 120 Premium 10 g (P)	10	105	0	0	0 %	0	0	0 %	0	0	0 %	0	105000	0 %	0	105000	0 %		
BABA PAPER pack 120 (Premium) 20g Pouch	20	185	0	0	0 %	0	0	0 %	0	0	0 %	0	47880	0 %	0	47880	0 %		
Paper Pack 120 Premium 0.33 g	.33	160	21576	0	0 %	22809	0	0 %	4932	0	0 %	12329	33600	272.53 %	61646	33600	54.5 %		
Baba 120 Premium Combo Pack(58 P x 0.45g+1 P 5g)	.45	464	0	0	0 %	0	0	0 %	0	0	0 %	0	80916	0 %	0	80916	0 %		
Baba 120 Premium Combo Pack(58 P x 0.45g+1 P 5g)	.45	524	117796	0	0 %	124527	0	0 %	26925	0	0 %	67312	0	0 %	336560	0	0 %		
Baba Paper Pack Al. Coated 120 Premium 200 g	200	1650	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %		
120 WS (Premium) 500g Tin	500	2630	316	768	243.04 %	334	214	64.07 %	72	0	0 %	180	0	0 %	902	982	108.87 %		
Baba Paper Pack Al. Coated 120 ws Premium 0.2 g	.2	64	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %		
Baba Paper Pack Al. Coated 120 ws Premium 0.3 g	.3	96	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %		
Paper Pack 120 ws (Premium) 25 g	25	165	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %		
Baba Paper Pack Al. Coated 120 ws Premium 200 g	200	1100	0	1376	0 %	0	126	0 %	1170	0	0 %	293	0	0 %	1463	1502	102.67 %		
Baba Composite Can 160 Luxury 200 g	200	2850	106	54	50.94 %	112	0	0 %	24	0	0 %	61	0	0 %	303	54	17.82 %		
BABA 160 (Luxury) 10g Tin	10	180	0	0	0 %	0	0	0 %	20943	35120	167.69 %	5236	10920	208.56 %	26179	46040	175.87 %		
BABA 160 (Luxury) 50g Tin	50	750	0	2540	0 %	10769	0	0 %	1197	12600	1052.63 %	2991	4000	133.73 %	14957	19140	127.97 %		
BABA Paper Pack 160 Luxury (32 Px0.3g in each Box)	.3	160	0	0	0 %	0	0	0 %	0	16680	0 %	0	16440	0 %	0	33120	0 %		
BABA SFB 160 (Luxury) 10g Tin	10	300	0	16200	0 %	74982	0	0 %	8331	88200	1058.7 %	20828	22800	109.47 %	104141	127200	122.14 %		
Baba 160 SFB Luxury 50 g Tin	50	1300	0	4225	0 %	9012	0	0 %	1001	8400	839.16 %	2503	400	15.98 %	12516	13025	104.07 %		
BABA SFB 160 (Luxury) 200g Tin	200	5000	0	0	0 %	0	0	0 %	136	216	158.82 %	34	0	0 %	170	216	127.06 %		
Baba Paper Pack 160 SFB Luxury 0.3 g	.3	464	0	0	0 %	58025	0	0 %	6447	102960	1597.02 %	16118	86580	537.16 %	80590	189540	235.19 %		
Paper Pack 160 SFB Luxury 0.45 g	.45	390	0	0	0 %	0	0	0 %	47094	217350	461.52 %	11774	0	0 %	58868	217350	369.22 %		
BABA SFB 240 (Luxury) 10g Tin	10	500	0	0	0 %	302	0	0 %	34	420	1235.29 %	84	0	0 %	420	420	100 %		
BABA SFB 320 (Luxury) 10g Tin	10	550	109	465	426.61 %	115	0	0 %	25	0	0 %	62	0	0 %	311	465	149.52 %		
BABA SFB 400 (Luxury) 10g Tin	10	600	108	0	0 %	114	154	135.09 %	25	308	1232 %	62	0	0 %	309	462	149.51 %		
BABA SFB 600 (Ultimate) 10g Tin	10	1150	0	0	0 %	1878	1712	91.16 %	209	1553	743.06 %	522	0	0 %	2609	3265	125.14 %		
BABA SFB 600 (Ultimate) 50g Tin	50	5500	0	0	0 %	12	10	83.33 %	1	10	1000 %	3	0	0 %	16	20	125 %		
BABA Black (Flavoured) 50g Tin	50	110	0	22560	0 %	0	60310	0 %	61230	0	0 %	15308	18000	117.59 %	76538	100870	131.79 %		
BABA Black (Flavoured) 200g Tin	200	400	0	0	0 %	0	6480	0 %	21894	3132	14.31 %	5474	27036	493.9 %	27368	36648	133.91 %		
BABA Black (Deluxe) 500gm Tin	500	980	0	0	0 %	12681	0	0 %	1409	20232	1435.91 %	3523	167	4.74 %	17613	20399	115.82 %		
Paper Pack Al.coated Baba BLK Flavoured 10g.	10	504	0	0	0 %	0	0	0 %	54	100	185.19 %	14	0	0 %	68	100	147.06 %		
Paper Pack Al. coated Baba BLK Flavoured 50 g	50	107	0	0	0 %	0	0	0 %	116066	99800	85.99 %	29016	357920	1233.53 %	145082	457720	315.49 %		
BABA One (Flavoured) 50g Tin	50	114	56151	86160	153.44 %	59359	0	0 %	12834	8880	69.19 %	32086	105440	328.62 %	160430	200480	124.96 %		
BABA One (Flavoured) 200g Tin	200	420	0	0	0 %	0	0	0 %	119	162	136.13 %	30	0	0 %	149	162	108.72 %		
<b>Total of Chewing Tobacco</b>			<b>201823</b>	<b>282248</b>		<b>487433</b>	<b>578990</b>		<b>492546</b>	<b>760627</b>		<b>295452</b>	<b>1028179</b>		<b>1477254</b>	<b>2650044</b>			

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			Quantity			Quantity			Quantity			Quantity			Quantity		
			Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)
01 TOBACCO																	
Qiwam																	
Nauratan Qiwam 54-10g Phial	10	260	604	0	0 %	639	0	0 %	138	1932	1400 %	345	0	0 %	1726	1932	111.94 %
Nauratan Qiwam 54-50g Phial	50	1240	596	0	0 %	630	0	0 %	136	1800	1323.53 %	341	0	0 %	1703	1800	105.7 %
Nauratan Qiwam 90-10g Phial	10	525	0	0	0 %	14352	0	0 %	1595	11640	729.78 %	3987	11640	291.95 %	19934	23280	116.79 %
Nauratan Qiwam 90-50g Phial	50	2575	1023	0	0 %	1082	0	0 %	234	1560	666.67 %	585	1560	266.67 %	2924	3120	106.7 %
Nauratan Qiwam 120-10g Phial	10	790	321	0	0 %	339	0	0 %	73	0	0 %	183	916	500.55 %	916	916	100 %
Nauratan Qiwam 160-10g Phial	10	880	325	0	0 %	343	0	0 %	74	0	0 %	186	928	498.92 %	928	928	100 %
Nauratan Qiwam 600-10g Phial	10	2450	116	0	0 %	123	0	0 %	27	0	0 %	66	332	503.03 %	332	332	100 %
Baba Black Qiwam 10g Phial	10	150	1577	0	0 %	1667	0	0 %	360	4985	1384.72 %	901	0	0 %	4505	4985	110.65 %
Baba Black Qiwam 50g Phial	50	745	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %
Total of Qiwam			4562	0		19175	0		2637	21917		6594	15376		32968	37293	
Total of 01 TOBACCO			206385	282248		506608	578990		495183	782544		302046	1043555		1510222	2687337	

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			Quantity			Quantity			Quantity			Quantity			Quantity			
			Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	Required	Received	Achv (%)	
02 NON-TOBACCO																		
Chatni																		
DIL BAHAR Chatni 50g PET JAR	50	42	0	29000	0 %	63157	52000	82.33 %	4210	4800	114.01 %	16842	464	2.76 %	84209	86264	102.44 %	
DIL BAHAR Chatni 200g PET JAR	200	145	0	11040	0 %	19688	7392	37.55 %	1313	6816	519.12 %	5250	1052	20.04 %	26251	26300	100.19 %	
NAURATAN Chatni 50g PET JAR	50	180	0	16000	0 %	19421	0	0 %	1295	11524	889.88 %	5179	0	0 %	25895	27524	106.29 %	
NAURATAN Chatni 200g PET JAR	200	680	0	2304	0 %	2623	0	0 %	175	1200	685.71 %	699	0	0 %	3497	3504	100.2 %	
SADHNA Chatni 50g PET JAR	50	75	0	21400	0 %	28565	0	0 %	1904	15600	819.33 %	7617	1750	22.97 %	38086	38750	101.74 %	
SADHNA Chatni 200g PET JAR	200	275	8741	5280	60.4 %	7648	6192	80.96 %	1093	4992	456.72 %	4370	5783	132.33 %	21852	22247	101.81 %	
Total of Chatni Elaichi			8741	85024		141102	65584		9990	44932		39957	9049		199790	204589		
BABA SFB Elaichi 1.75g Blister	1.75	20	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	
BABA Elaichi Dispenser Pack (6g)	6	75	455	0	0 %	481	0	0 %	117	0	0 %	247	300	121.46 %	1300	300	23.08 %	
BABA Elaichi Dispenser Pack 6g (10 Combopack)	60	750	0	0	0 %	0	0	0 %	0	210	0 %	0	0	0 %	0	210	0 %	
UNBRANDED ELACHI	1000	12500	0	0	0 %	0	0	0 %	0	0	0 %	0	10	0 %	0	10	0 %	
BABA SFB Elaichi 0.15g Pouch	.15	102	261435	219600	84 %	276374	91800	33.22 %	67226	0	0 %	141922	206280	145.35 %	746957	517680	69.31 %	
BABA SFB Elaichi 0.15g Pouch	.15	300	0	1120	0 %	0	280	0 %	0	0	0 %	0	400	0 %	0	1800	0 %	
BABA SFB Elaichi 0.34g Pouch	.34	108	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	
BABA Elaichi Zipper Pouch 1.8 gm	1.8	480	2730	0	0 %	2886	5760	199.58 %	702	720	102.56 %	1482	1476	99.6 %	7800	7956	102 %	
BABA SFB Elaichi 5g Tin	5	65	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	0	0	0 %	
BABA SFB Elaichi 10g Tin	10	120	0	0	0 %	0	0	0 %	1358	0	0 %	318	0	0 %	1676	0	0 %	
BABA SFB Elaichi 10g Tin	10	130	0	0	0 %	0	0	0 %	0	6300	0 %	0	0	0 %	0	6300	0 %	
BABA Elaichi Dispenser (Promo)	3	40	0	0	0 %	0	0	0 %	0	100	0 %	0	100	0 %	0	200	0 %	
Total of Elaichi Pan Masala			264620	220720		279741	97840		69403	7330		143969	208566		757733	534456		
Pan Masala																		
NAURATAN PAN MASALA CAN - 100 GM	100	225	0	1650	0 %	0	1500	0 %	0	455	0 %	0	600	0 %	0	4205	0 %	
NAURATAN PAN MASALA 3.5GM POUCH (62X32)	6.944	19840	0	88	0 %	0	52	0 %	0	100	0 %	0	51	0 %	0	291	0 %	
Nauratan Pan Masala 20g Pouch	20	700	0	2712	0 %	0	1272	0 %	0	2976	0 %	0	2088	0 %	0	9048	0 %	
Nauratan Pan Masala 3.5g Pouch	3.5	320	0	10140	0 %	0	3796	0 %	0	8040	0 %	0	2640	0 %	0	24616	0 %	
Nauratan Pan Masala 3.5g Pouch	3.5	340	0	0	0 %	0	3000	0 %	0	1860	0 %	0	1860	0 %	0	6720	0 %	
NAURATAN PAN MASALA 24 GMS TUBE PACK	24	75	0	1080	0 %	0	0	0 %	0	540	0 %	0	1080	0 %	0	2700	0 %	
Total of Pan Masala Supari			0	15670		0	9620		0	13971		0	8319		0	47580		
Supari																		
Baba Black Supari 6g Pouch	6	10	118091	47952	40.61 %	124839	62208	49.83 %	30366	107568	354.24 %	64106	126900	197.95 %	337402	344628	102.14 %	
Baba Black Supari 1.5g Pouch	1.5	108	11697	16416	140.34 %	12365	0	0 %	3008	17424	579.26 %	6350	0	0 %	33420	33840	101.26 %	
BABA Supari 0.4g Pouch	.4	54	0	0	0 %	0	17700	0 %	47623	10200	21.42 %	11171	34800	311.52 %	58794	62700	106.64 %	
BABA Supari 10g Tin	10	55	0	0	0 %	0	0	0 %	18897	0	0 %	4433	23950	540.27 %	23330	23950	102.66 %	
BABA Supari Zipper Pouch 4.5 gm (40+8 P)	216	864	0	0	0 %	0	1008	0 %	1147	0	0 %	269	457	169.89 %	1416	1465	103.46 %	
Total of Supari			129788	64368		137204	80916		101041	135192		86329	186107		454362	466583		
Total of 02 NON-TOBACCO			403149	385782		558047	253960		180434	201425		270255	412041		1411885	1253208		
Grand Total:			609534	668030		1064655	832950		675617	983969		572301	1455596		2922107	3940545		