

Date: 05/02/2020

Description	Net Wgt	MRP	1st Week (1 - 7)			2nd Week (8 - 14)			3rd Week (15 - 21)			4th Week (22 - End Mth)			MTD (Jan - 2020)		
			Quantity		Active (%)	Quantity		Active (%)	Quantity		Active (%)	Quantity		Active (%)	Quantity		Active (%)
			Required	Received		Required	Received		Required	Received		Required	Received		Required	Received	
Chewing Tobacco																	
BABA 54 (Deluxe) 50g Tin	50	200	0	4680	0%	0	0	0%	3542	870	24.56%	886	0	0%	4128	5550	125.34%
BABA 54 (Deluxe) 220g Tin	220	800	0	1620	0%	3778	3834	101.48%	420	1350	321.43%	1019	0	0%	5247	6804	129.67%
Baba Paper Pack 54 (Deluxe) 40g Pouch	40	180	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA 90 (DELUXE) 210g Tin	50	300	0	0	0%	0	1500	0%	278	0	0%	69	0	0%	347	1500	432.28%
BABA 120 (Premium) 25g Composite Can	210	1130	0	0	0%	0	400	0%	200	0	0%	50	0	0%	250	460	184.5%
Baba Composite Can 120 Premium 200 g	25	225	0	17800	0%	0	7000	0%	28023	13000	46.39%	7006	0	0%	35029	37800	107.91%
BABA 120 (Premium) 10g Tin	200	1670	566	0	0%	5984	10432	174.16%	1294	5940	459.04%	3235	0	0%	16174	16362	101.16%
BABA 120 (Premium) 50g Composite Can	10	110	0	56400	0%	98906	85200	86.14%	70582	10990	0%	17645	16800	61.15%	137370	158400	115.31%
BABA PAPER PACK 120 (Premium) 5g Pouch	500	450	0	0	0%	0	5208	139.48%	415	0	0%	1037	0	0%	88227	5208	0%
BABA Paper Pack Al. coated 120 Premium 10 g (P)	5	60	0	0	0%	0	196000	0%	44630	55112	9.39%	11158	0	0%	5788	5208	100.42%
BABA PAPER pack 120 (Premium) 20g Pouch	10	105	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA 120 Premium (32 P x 0.33g in each box)	20	185	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA 120 Premium Combo Pack (58 P x 0.45g+1 P 5g)	10.56	180	21576	0	0%	22809	0	0%	4032	0	0%	12329	0	0%	61646	33600	54.5%
Baba Paper Pack Al. Coated 120 Premium 200 (TINMT)	26.1	524	117796	0	0%	124527	136300	0%	26925	0	0%	67312	0	0%	336560	200192	0%
Baba 120 WS Premium (32 P x 0.2g in each Box)	200	1650	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Baba 120 WS Premium (32 P x 0.3g in each Box)	6.4	64	0	768	243.04%	334	214	64.07%	72	0	0%	180	0	0%	902	982	108.87%
BABA Paper Pack 120 ws Premium 25g Pouch	9.6	96	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Baba Paper Pack Al. Coated 120 ws Premium 200 g	25	105	0	1376	0%	0	126	0%	1170	0	0%	293	0	0%	1463	1502	102.67%
Baba Composite Can 160 Luxury 200 g	200	2850	106	54	50.94%	114	0	0%	24	0	0%	61	0	0%	303	54	17.82%
BABA 160 (Luxury) 10g Tin	10	180	0	0	0%	10769	0	0%	20943	35120	167.69%	299	0	0%	10920	46040	175.87%
BABA Paper Pack 160 Luxury (32 P x 0.3g in each Box)	50	750	0	2543	0%	0	0	0%	1197	12600	1052.63%	299	0	0%	14957	19140	127.97%
BABA SFB 160 (Luxury) 10g Tin	9.6	180	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Baba 160 SFB Luxury 50 g Tin	10	300	0	10200	0%	74982	0	0%	833	88200	1058.7%	20828	0	0%	10414	33120	122.14%
BABA SFB 160 (Luxury) 50g Tin	50	1300	0	4225	0%	9012	0	0%	1001	8100	839.16%	2303	400	15.98%	12516	127200	104.07%
Baba Paper Pack 160 SFB Luxury 58 P (5+4)x0.3g in each Box	200	5000	0	0	0%	58025	0	0%	6447	102362	1597.02%	34	0	0%	170	216	127.06%
Baba 160 SFB Luxury (30 P x 0.45g in each box)	17.4	404	0	0	0%	0	0	0%	47094	0	0%	16118	86580	537.16%	80590	189500	235.19%
BABA SFB 240 (Luxury) 10g Tin	13.5	390	0	0	0%	0	0	0%	34	420	1235.29%	84	0	0%	420	420	100%
BABA SFB 320 (Luxury) 10g Tin	10	500	0	0	0%	302	0	0%	25	0	0%	62	0	0%	311	465	149.52%
BABA SFB 400 (Luxury) 10g Tin	10	550	109	465	426.63%	115	154	135.09%	25	308	1232%	62	0	0%	309	462	149.51%
BABA SFB 600 (Ultimate) 10g Tin	10	600	108	0	0%	114	1712	91.16%	200	1533	743.00%	522	0	0%	2609	3265	125.14%
BABA SFB 600 (Ultimate) 50g Composite Can	50	5500	0	0	0%	12	0	0%	1	0	0%	3	0	0%	16	0	0%
BABA Black (Deluxe) 50g Tin	50	110	0	22560	0%	0	60310	0%	61230	0	0%	15308	18000	117.50%	76538	100870	131.79%
BABA Black (Deluxe) 200g Tin	200	400	0	0	0%	0	6180	0%	21894	3132	14.31%	5474	27036	493.9%	36648	133.91%	
BABA Black (Deluxe) 500g Tin	500	980	0	0	0%	12681	0	0%	1409	20232	1435.91%	3523	167	4.74%	17613	20339	115.82%
Baba Paper Pack Al. coated BABA B.L.K. Deluxe (21 Pcs) 10 g	210	504	0	0	0%	0	0	0%	54	100	185.19%	14	0	0%	68	100	147.06%
BABA Paper Pack Al. coated BABA B.L.K. Deluxe 50g	50	107	0	0	0%	0	0	0%	116066	99800	85.99%	29016	357920	4233.53%	145082	457720	315.49%
BABA ONE (Deluxe) 200g Tin	50	114	5615	86160	153.44%	59359	0	0%	12834	8880	69.13%	32086	105410	328.62%	160430	200480	124.96%
BABA ONE (Deluxe) 50g Tin	50	420	0	0	0%	0	0	0%	119	162	136.13%	30	0	0%	149	162	108.72%
Total of Chewing Tobacco	201823	214848				487433	378620		492546	424115		295452	852883		1477254	1870566	

Real Value
20916
Simple Not in
Report.

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			Quantity			Quantity			Quantity			Quantity			Quantity		
			Required	Received	Actv (%)	Required	Received	Actv (%)	Required	Received	Actv (%)	Required	Received	Actv (%)	Required	Received	Actv (%)
01 TOBACCO																	
Qiwam																	
Nauratan Qiwam 54-10g Phial	10	260	604	0	0%	639	0	0%	138	1932	1400%	345	0	0%	1726	1932	111.94%
Nauratan Qiwam 54-50g Phial	50	1240	596	0	0%	630	0	0%	136	1800	1323.53%	341	0	0%	1703	1800	105.7%
Nauratan Qiwam 90-10g Phial	10	525	0	0	0%	14352	0	0%	1595	11640	729.78%	3987	11640	291.95%	19934	23280	116.79%
Nauratan Qiwam 90-50g Phial	50	2575	1023	0	0%	1082	0	0%	234	1560	666.67%	585	1560	266.67%	2924	3120	106.7%
Nauratan Qiwam 120-10g Phial	10	790	321	0	0%	339	0	0%	73	0	0%	183	916	500.55%	916	916	100%
Nauratan Qiwam 150-10g Phial	10	880	325	0	0%	343	0	0%	74	0	0%	186	928	498.92%	928	928	100%
Nauratan Qiwam 600-10g Phial	10	2450	116	0	0%	123	0	0%	27	0	0%	66	332	503.03%	332	332	100%
Baba Black Qiwam 10g Phial	10	150	1577	0	0%	1667	0	0%	360	4985	1384.72%	901	0	0%	4505	4985	110.65%
Baba Black Qiwam 50g Phial	50	745	4562	0	0%	19175	0	0%	2637	21917	831.2%	6594	15376	233.1%	32968	37293	113.1%
Total of Qiwam			206385	214848		506608	378620		495183	446032		302046	868359		1510222	1907859	
02 NON-TOBACCO																	
Charmi																	
DIL BAHAR Charmi 50g PET Jar	50	42	0	29000	0%	63137	52000	82.33%	4210	4800	114.01%	16842	464	2.76%	84209	86264	102.44%
DIL BAHAR Charmi 200g PET JAR	200	145	0	11040	0%	19688	7392	37.55%	1313	6816	519.12%	5250	1052	20.04%	26231	26300	100.19%
NAURATAN Charmi 50g PET JAR	50	180	0	16000	0%	19421	0	0%	1295	11524	889.88%	5179	0	0%	25895	27524	106.29%
NAURATAN Charmi 200g PET JAR	200	680	0	2304	0%	2623	0	0%	175	1200	685.71%	699	0	0%	3492	3504	100.2%
SADHANA Charmi 50g PET JAR	50	75	0	21400	0%	28565	0	0%	1904	15600	819.33%	7017	1750	22.97%	38066	38750	101.74%
SADHANA Charmi 200g PET JAR	200	275	8741	5280	60.4%	7648	6192	80.96%	1093	4992	456.72%	4370	5783	132.33%	21852	22247	101.81%
Total of Charmi			8741	85024		141102	65584		9990	44932		39957	9049		199790	204589	
Elachi																	
BABA SFB Elachi : 75g Blister	1.75	20	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA Elachi Dispenser Pack (6g)	6	75	455	0	0%	481	0	0%	117	0	0%	247	0	0%	1300	0	0%
BABA Elachi Dispenser Pack 6g (10 Combopack) Golden Colour	60	750	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA SFB Elachi (300 P=1 JAR) 0.15 gm Pouch	45	300	0	1120	0%	0	280	0%	0	0	0%	0	400	0%	0	1800	0%
BABA SFB ELAIC HI 0.15GM POUCH (102 P)	15.3	102	261435	219600	84%	276374	91800	33.22%	67226	0	0%	141922	208280	145.35%	740957	517680	69.31%
BABA SFB Elachi 0.34g Pouch (64 P)	18.36	108	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA Elachi Zipper Pouch 1.8gm (48 P)	86.4	480	2730	0	0%	2885	5760	199.58%	702	720	102.56%	1482	1476	99.6%	7800	7956	102%
BABA SFB Elachi Click Chalk 5g Tin	5	65	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
BABA SFB Elachi 10g TIN	10	120	0	0	0%	0	0	0%	1358	720	0%	318	0	0%	1676	0	0%
Total of Elachi			264620	220720		279741	97840		69403	720		143969	208156		757733	527436	
Supari																	
Baba Black Supari 6g Pouch	6	10	11809	47952	40.61%	124830	62208	49.83%	30396	107568	354.24%	64106	126900	197.95%	337402	344628	102.14%
Baba Black Supari 1.5g Pouch (54 P)	81	108	11697	16416	140.34%	12365	0	0%	3008	17424	579.26%	6350	0	0%	33420	33840	101.26%
BABA Supari (54) 0.4g Pouch	21.6	54	0	0	0%	0	17700	0%	47623	10200	21.42%	11171	34800	311.52%	58704	62700	106.64%
BABA Supari 10g Tin	10	33	0	0	0%	0	0	0%	18897	0	0%	4433	23950	540.27%	23330	23950	102.66%
BABA Supari Zipper Pouch 4.5 gm (48 P)	216	864	0	0	0%	0	1008	0%	1147	0	0%	269	457	169.89%	1416	1455	103.46%
Total of Supari			129788	64368		137204	80916		101041	135192		86329	186107		454362	466583	
Total of 02 NON-TOBACCO			403149	370112		558047	244340		180434	180844		270255	403312		1411885	1198608	
Grand Total:			609534	584960		1064655	622960		675617	626876		572301	1271671		2922107	3106467	

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